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MMD Medical Continues its Investment in Customer Growth

Company completes facility consolidation & addition of new dry Swiss machining room

BROOKLYN PARK, Minn. (February 6, 2018) – MMD Medical has completed a \$3.5 million consolidation of its medical manufacturing into a single 100,000-square-foot state-of-the-art facility in Brooklyn Park, Minnesota. This location now houses its core capabilities including mold building, injection molding, precision machining and assembly. This further drives its focus to help customers reduce risk, cost and increase speed-to-market.

The new facility showcases a nearly 2,000-square-foot whiteroom, housing an innovative machining process that eliminates the use of cutting fluids.

"One of the problems faced by medical device manufacturers is removing oil from very small diameter holes and lumens," said Darren Bjork, vice president of MMD Medical. "With this innovative approach focused on machining plastic, we have eliminated this potential problem. In addition, we're able to eliminate secondary operations, creating a more efficient process that helps us save our customers money."

One of MMD Medical's customers, a top three medical device company, has already experienced MMD's innovative dry Swiss machining solution. Needing to reduce risk, improve quality and support a surging demand for a surgical device, they partnered with MMD Medical to find a creative solution. In addition to solving the customer's contamination and quality issues, MMD Medical reduced the program cost by \$150,000 while improving lead times by 67 percent.

MMD Medical has also made an investment of more than seven million dollars into new and leading-edge equipment throughout the facility. The investment has brought new technology across all of the company's operations – mold building, injection molding, precision machining and assembly.

"We continually invest in and advance new technologies to support customer growth and success. We leverage our team's deep technical knowledge to review programs holistically and determine which technology will drive success," said Tim Schmit, precision machining operations manager at MMD Medical. "By making these investments, we deliver shorter lead times, better quality, and the ability to execute increasingly challenging programs on behalf of our customers while saving them money."

MMD Medical is confident that the facility consolidation will benefit customers through increased agility, further improved process efficiencies and even better team collaboration to ultimately deliver the best manufacturing solutions.

"Being under one roof, we've already seen the benefit of improved communication and collaboration. Our cross-functional teams are coming together to leverage their diverse perspectives and expertise to



deliver amazingly creative solutions to our customers' biggest problems," said Bjork. "In addition, our employees have more opportunity to cross-train and grow their medical manufacturing expertise – advancing their own careers and bringing tremendous value to the customers we have the privilege to serve."

To learn more about MMD Medical, visit Booth #2477 at MD&M West in Anaheim February 6-8, or visit www.mmdmedical.com.

About MMD Medical

Located in Brooklyn Park, Minn., MMD Medical manufactures components for Medical OEMs facing competitive pricing pressures and delays in getting product to market. The team leverages a range of capabilities including in-house mold design and build, injection molding, and precision machining to reduce risk and cost. Focusing on speed-to-commercialization, the company helps customers get to market an average of 15% faster. To learn more, visit www.mmdmedical.com.

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